

## **FOI\_1124\_2022-23 – FOI Request Concerning – Contracts**

---

**Please can you provide the following service and maintenance contract information with regards to the organisation’s Digital/Smart Buildings Platform, Fire Alarms & Fire Suppression, Access Controls, Security / CCTV, HVAC (Heating Ventilation Air Conditioning), BMS (Building Management System) and Care Comms/Nurse Call (Care Communications).**

**1. Contract Description: Please provide me with a brief description of the overall service provided under this contract.**

Digital/ Smart Buildings Platform – Client Specification under development

Fire Alarms and Fire Suppression – Automatic Fire Detection and oxygen quench systems

Access Controls – Paxton Net2 access control server and field device maintenance

Security/ CCTV – CCTV monitoring and recording

HVAC – Servicing of refrigeration and air conditioning equipment/systems

BEMS – Maintenance of dumb and intelligent field devices and building system controls

Care Comms/ Nurse Call - Specialist nurse call and panic alarm systems often closed protocol software.

**2. Contract Type: Comprehensive, Semi Comprehensive including call outs, Basic Service Only.**

Digital/ Smart Buildings Platform – Contract not awarded at time of FOI request

Fire Alarms and Fire Suppression – Basic with all callouts and parts chargeable

Access Controls – Basic with all callouts and parts chargeable

Security/ CCTV – Basic with all callouts and parts chargeable

HVAC – Basic with all callouts and parts chargeable

BEMS – Basic with all callouts and parts chargeable

Care Comms/ Nurse Call - Basic with all callouts and parts chargeable

**3. Existing Supplier: If there is more than one supplier, please split each contract up individually.**

Digital/ Smart Buildings Platform – TREND

Fire Alarms and Fire Suppression – Trinity Fire & Security

Access Controls/ Security/ CCTV – The Alarming Company

HVAC – Environmental Management & Services Ltd (EMS)



BEMS – Saker Controls

Care Comms/ Nurse Call - Wandsworth, Pinpoint, SAS Alarms, Edison Communications

**4. Annual Average Spend: The annual average spends for this contract and please provide the average spend over the past 3 years for each provider**

Digital/ Smart Buildings Platform – TREND – No recorded financial commitment

Fire Alarms and Fire Suppression – Trinity Fire & Security - £20k

Access Controls/ Security/ CCTV – The Alarming Company - £40k

HVAC – EMS - £25k

BEMS – Saker Controls - £35k - £77k across last 3 years

Care Comms/ Nurse Call

Wandsworth - £5.6k/annum - £15k across last 3 years

Pinpoint - £11.2k/annum - £25k across last 3 years

SAS Panic Alarm System - £864/annum - £2.5k across last 3 years

Edison Communications (Intercall Patient Systems) – retainer for callouts only

**5. Hardware Brand: The primary hardware brand of the organisation's Digital/Smart Buildings Platform, Fire Alarms & Fire Suppression, Access Controls, Security / CCTV, HVAC (Heating Ventilation Air Conditioning), BMS (Building Management System) and Care Comms/Nurse Call (Care Communications).**

Digital/ Smart Buildings Platform – TREND

Fire Alarms and Fire Suppression – GENT Vigilon Main Panel

Access Controls – Paxton Net2

Security/ CCTV – Various

HVAC – Mitsubishi; Daikin; Swegon; AHS; Flakt Woods

BEMS – TREND

Care Comms/ Nurse Call –

Wandsworth - Wandsworth

Pinpoint - Pinpoint

Static Systems - Static Systems

SAS Alarms - SAS

Edison Communications (supporting SAS, Intercall and stand-alone aid-call systems)

**6. Number of sites with the above-mentioned solutions.**

All systems – 31

**7. Contract Duration: please include any extension periods.**

Digital/ Smart Buildings Platform – TREND – No formal agreement, pilot study and transformational project in conjunction with NHS E&I

Fire Alarms and Fire Suppression – Trinity Fire & Security – 3 years (option to extend by 2 years)

Access Controls/ Security/ CCTV – The Alarming Company – 3 years

HVAC – EMS – 3 years (option to extend by 2 years)

BEMS – Saker Controls – 1 year

Care Comms/ Nurse Call – 1 year

Wandsworth – 1 year

Pinpoint – 1 year

Static Systems – no formalised contract

SAS Alarms – 1 year

Edison Communications – reactive response only non-contractual

**8. Contract Expiry Date: Please provide me with the day/month/year.**

Digital/ Smart Buildings Platform – TREND – no established end date for the transformation case study (due for review 31/08/2023).

Fire Alarms and Fire Suppression – Trinity Fire & Security – 30/04/2025

Access Controls/ Security/ CCTV – The Alarming Company – 31/03/2025

HVAC – EMS – 30/09/2025

BEMS – Saker Controls – 01/07/23

Care Comms/ Nurse Call –

Wandsworth – 31/03/2024

Pinpoint – 31/03/2024

Static Systems – due for review 31/03/2024

SAS Alarms – due for review 31/03/2024

Edison Communications – due for review 31/03/2024

**9. Contract Review Date: Please provide me with the day/month/year.**

Digital/ Smart Buildings Platform – TREND – no established end date for the transformation case study (due for review 31/08/2023).

Fire Alarms and Fire Suppression – 01/11/2024

Access Controls/ Security/ CCTV – 01/09/2024

HVAC – 30/03/2025

BEMS – 30/06/2024

Care Comms/ Nurse Call

Wandsworth – 01/09/2024

Pinpoint – 01/02/2024

Static Systems – 31/01/2024

SAS Alarms – 01/09/2024

Edison Communications – 01/02/2024

**10. Go to Market: How where these services procured, please provide me with either the tender notice or the framework reference number. Please specify if procured through other routes.**

Digital/ Smart Buildings Platform – TREND – pilot scheme supported by NHS E&I

Fire Alarms and Fire Suppression – Trinity Fire & Security – Mini competition via NOE CPC Framework Ref: NOE.0289

Access Controls/ Security/ CCTV – The Alarming Company – Direct award.

HVAC – EMS – mini competition

<https://www.contractsfinder.service.gov.uk/Notice/72859b9d-cec0-43fc-bf13-e73eda35ef61>

BEMS – Saker Controls – Direct Award, framework contractor

Care Comms/ Nurse Call

Wandsworth – Direct award OEM

Pinpoint – Direct award OEM

SAS Alarms – Direct award

Edison Communications – Direct award

**11. Contact Detail: Of the person from with the organisation responsible for each contract with details including full name, job title, direct contact number and direct email address.**

Chris James, Senior Estate Maintenance & Infrastructure Manager  
[chris.james@solent.nhs.uk](mailto:chris.james@solent.nhs.uk)

**12. If the service support area has more than one provider for Digital/Smart Buildings Platform, Fire Alarms & Fire Suppression, Access Controls, Security / CCTV, HVAC (Heating Ventilation Air Conditioning), BMS (Building Management System) and Care Comms/Nurse Call.(Care Communications). Maintenance then can you please split each contract up individually for each provider?**

See above answers.

**13. If the contract is a managed by an outside Facility Management Company, please can you provide all the relevant details with including the contact details of the responsible person from the FM (Facilities Management) Company. (This request includes both DDI number and Mobile Number)**

N/A